

## Recognition

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**Top 100 Global Innovators**, *Thomson Reuters*

**Most Admired Aerospace & Defense Companies**, *Fortune* magazine

**World's Most Respected Companies**, *Barron's* magazine

**Most Innovative Companies in China**, *Global Entrepreneur* magazine

**Top Corporate Partner**, INROADS (7th consecutive year), an organization that seeks to develop and place talented, underserved youth in business and industry

**UTC Research Center, R&D 100 Award**, *R&D Magazine*, for the PureStorage flow battery energy storage technology, recognized as among the 100 most technologically significant products introduced during the previous year

**Distinguished Service Award**, USO (United Service Organizations), accepted by UTC Chairman & CEO Louis Chênevert on behalf of UTC and its employees

This report and its associated Web content at [www.utc.com/2013ar](http://www.utc.com/2013ar) provide detailed examples of how our approach to integrating responsibility into our operations fosters a culture of innovation and delivers results.

Your feedback is important to us. Please visit [www.utc.com/2013ar](http://www.utc.com/2013ar) and tell us what you think of our financial and corporate responsibility performance and reporting.

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## Our Commitments

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### Performance

Our customers have a choice, and how we perform determines whether they choose us. We aim high, set ambitious goals and deliver results, and we use customer feedback to recalibrate when necessary. We move quickly and make timely, well-reasoned decisions because our future depends on them. We invest authority where it needs to be, in the hands of the people closest to the customer and the work.

### Innovation

We are a company of ideas that are nurtured by a commitment to research and development. The achievements of our founders inspire us to reach always for the next innovative and powerful and marketable idea. We seek and share ideas openly, and encourage diversity of experience and opinion.

### Opportunity

Our employees' ideas and inspiration create opportunities constantly, and without limits. We improve continuously everything we do, as a company and as individuals. We support and pursue lifelong learning to expand our knowledge and capabilities and to engage with the world outside UTC. Confidence spurs us to take prudent risks, to experiment, to cooperate with each other and, always, to learn from the consequences of our actions.

### Responsibility

Successful businesses improve the human condition. We maintain the highest ethical, environmental and safety standards everywhere, and we encourage and celebrate our employees' active roles in their communities.

### Results

We are a preferred investment because we meet aggressive targets whatever the economic environment. We communicate honestly and forthrightly to investors, and deliver consistently what we promise. We are a company of realists and optimists, and we project these values in everything we do.



### PHOTO CREDITS

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